

# Investment Opportunities IPAs Project Book 2021

Selected projects by IPAs presented for:



# IATF – Project Book

In this booklet you will find a number of live investment projects. This project book has been developed with the help of Investment Promotion Agencies (IPAs) in Africa and produced to coincide with the Intra-African Trade Fair.

All projects included in this document are submissions from these various IPAs. We have not included all submissions, but the ones we considered the most relevant. In certain cases, we have converted the value of the project to USD for consistency. The rate used was that of the 1st November 2021 and project sizes may fluctuate depending on that country's exchange rate. We have also edited some of the project descriptions, again for consistency and because of space issues.

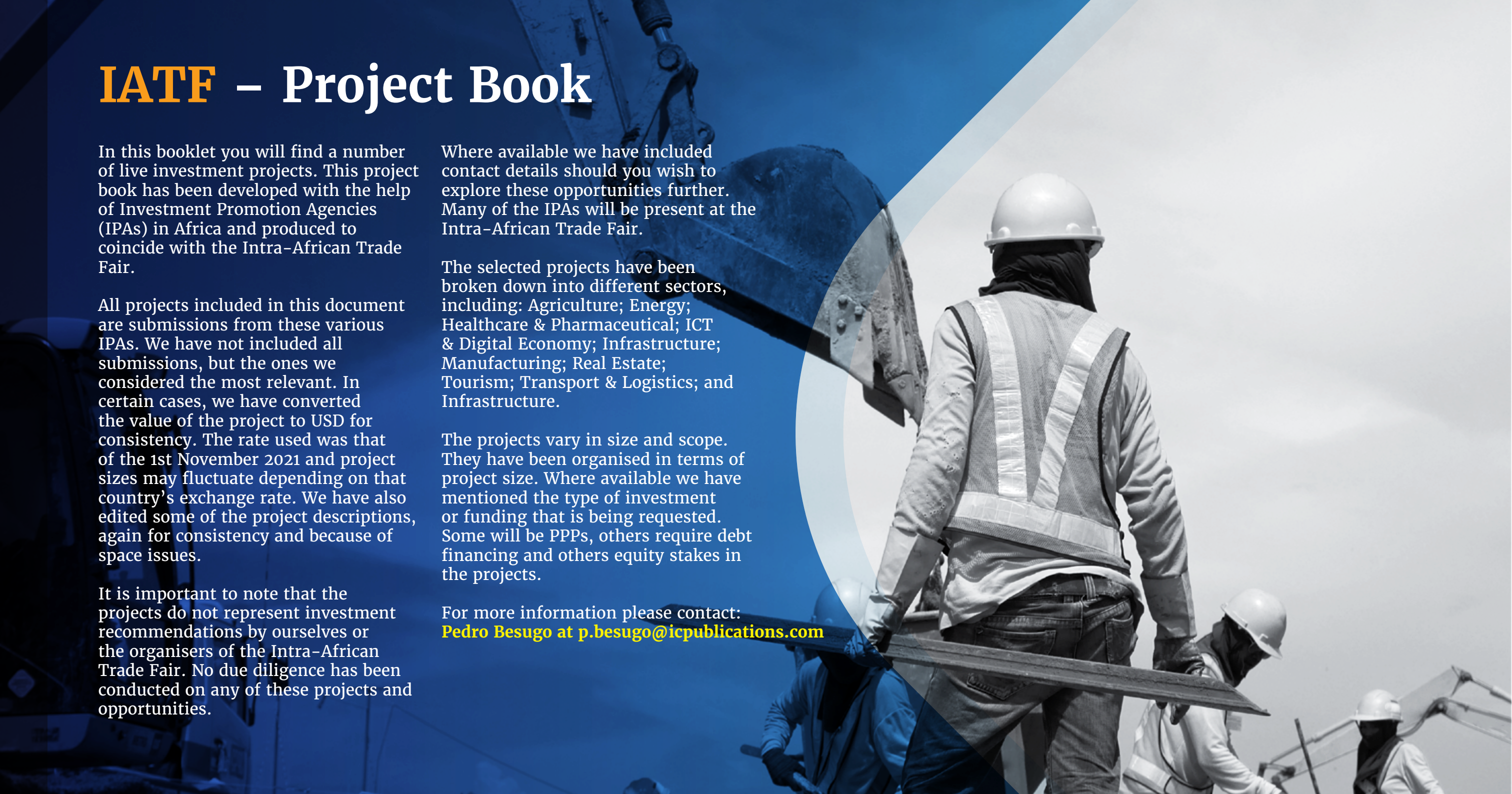
It is important to note that the projects do not represent investment recommendations by ourselves or the organisers of the Intra-African Trade Fair. No due diligence has been conducted on any of these projects and opportunities.

Where available we have included contact details should you wish to explore these opportunities further. Many of the IPAs will be present at the Intra-African Trade Fair.

The selected projects have been broken down into different sectors, including: Agriculture; Energy; Healthcare & Pharmaceutical; ICT & Digital Economy; Infrastructure; Manufacturing; Real Estate; Tourism; Transport & Logistics; and Infrastructure.

The projects vary in size and scope. They have been organised in terms of project size. Where available we have mentioned the type of investment or funding that is being requested. Some will be PPPs, others require debt financing and others equity stakes in the projects.

For more information please contact:  
**Pedro Besugo at [p.besugo@icpublications.com](mailto:p.besugo@icpublications.com)**



# Agriculture

As by far the biggest source of employment on the African continent, it is no surprise that this sector has the joint highest number of investment opportunities listed in our report. The 19 projects, which carry a combined estimated cost of \$1.083bn, range from land leasing to food production and crop insurance, reflecting growing interest in developing agro-business production chains. Africa boasts huge areas of fertile soil and generally high temperatures, so multiple crops are possible in many areas.

More investment is being made in increasing yields in established sectors, such as Ugandan coffee and cotton, while several projects seek to process agricultural produce in the countries within which it is grown to retain more of the economic benefits, create more employment and reduce post-harvest losses.

New fertiliser and irrigation schemes complete the picture by providing much needed ancillary infrastructure and centring more production of agricultural inputs closer to where they are consumed.



Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Mozambique	<b>IRRIGATION PROJECT ROVUMA BASIN</b>	Agriculture	Irrigation infrastructure covering 50,000 hectares of agricultural land in the Rovuma Basin is to be either rehabilitated or developed from scratch.	<b>USD\$702M</b>	Large	Public Private Partnership	n/a	<b>Mr Nuno Maposse</b> Coordinator of Marketing Services Mozambique Investment Promotion Centre (CPI) <b>Email:</b> nmaposse@gmail.com
Kenya	<b>TANA DELTA IRRIGATION PROJECT</b>	Agriculture	Rice projects are welcomed in the Tana Delta, using water from irrigation infrastructure in the area. Three parcels of land are offered, each covering between 3,650 and 4,400 hectares. Irrigated water already supplies part of the area and there is a rice mill on one of the three parcels of land. It is envisaged that two rice crops a year will be possible using water from the River Tana to produce an anticipated 9.5 tons of rice per hectare a year for both export and the domestic market.	<b>USD\$500M</b>	Large	Public Private Partnership	Feasibility study available	<b>Mr Steven Githaiga Ruimuku</b> Managing Director, TARDA <b>Tel:</b> +254 0729385110 <b>Email:</b> info@tarda.co.ke
Kenya	<b>DEVELOPMENT OF MARINE FISHERIES INFRASTRUCTURE AND POST-HARVEST OPERATIONS</b>	Agriculture	The government of Kenya is keen to secure investment in the responsible and sustainable development of its large maritime territories. Investment opportunities include the construction and operation of fishing industry infrastructure, such as harbours, jetties, landing sites, auction facilities, cold chain capacity and processing centres.	<b>USD\$452M</b>	Large	Public Private Partnership/ Joint Venture	Feasibility study available	<b>Prof Japheth Micheni Ntiba</b> , C.B.S. Job Principal Secretary, State Department of Fisheries and Blue Economy <b>Tel:</b> +254 20 2718870 <b>Email:</b> pfisheries@kilimo.go.ke
Zimbabwe	<b>SABLES CHEMICAL FERTILISER</b>	Agriculture	This project involves upgrading a fertiliser processing plant, so that the current electrolysis process is replaced by new lower cost technologies.	<b>USD\$400M</b>	Large	Debt & Equity	Pre-Feasibility study available	<b>Tino M S Kambasha</b> Chief Investments & Corporate Affairs Officer Zimbabwe Invest <b>Email:</b> tkambasha@zidainvest.com <b>Website:</b> www.zidainvest.com
Congo	<b>PULP PRODUCTION CHAIN</b>	Agriculture	One million hectares of forest are to be set up to promote the timber and agro-forest sectors as part of the Pronar reforestation initiative, which was launched in 2011. Information sheets and feasibility studies on the various projects have been made available and it is hoped that both domestic and foreign partners will participate in the projects.	<b>USD\$167M</b>	Large	Public Private Partnership	Feasibility study available	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Rwanda	<b>GABIRO AGRIBUSINESS HUB (GAH)</b>	Agriculture	Private tenants are sought for Gabiro Agribusiness Hub. About 5,600 hectares of irrigated land are offered in Phase I, with a further 10,000 hectares to be offered in Phase II. The land will be leased from the local community, which will retain 30% of the land. The project is being developed as a joint venture between the government of Rwanda (90%) and Netafim (10%). The latter is developing a bulk water supply system on an EPC basis and will develop demonstration farms. The government would welcome the sale of part of its stake to private partners or development finance institutions.	<b>USD\$150M</b>	Large	n/a	Feasibility study available	<b>Nakanyange Divine divine</b> <b>Tel:</b> +250 788508413 <b>Email:</b> nakanyange@rdb.rw

Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Kenya	<b>EXPANSION OF LOWER KUJA IRRIGATION</b>	Agriculture	This project involves developing irrigation infrastructure along lower reaches of the River Kuja/Migori to support the cultivation of rice and horticultural crops on 75,000 acres of land. It also requires the expansion of the Gogo hydro scheme on the Kuja near Lake Victoria.	<b>USD\$140M</b>	Large	Public Private Partnership	Feasibility study available	<b>Gitonga Mugambi, CEO National Irrigation Authority</b> <b>Tel:</b> + 254 711 061 000. <b>Email:</b> ceo@irrigation.go.ke
Rwanda	<b>GAKO BEEF PROJECT</b>	Agriculture	Gako Beef is a 5,300ha cattle farm and meat processing facility. It is backed by 13 Rwandan investors. The investors are looking for an experienced partner – either a management company or a co-investor – with strong expertise throughout the meat value chain (i.e. cattle farming, slaughtering, meat processing, storage, and marketing) to be in charge of all operations.	<b>USD\$70M</b>	Large	n/a	Feasibility study available	<b>Alice Nikuze,</b> Rwanda Development Board <b>Email:</b> alice.nikuze@rdb.rw <b>Jean Claude Mutabazi</b> <b>Email:</b> mutabazi@rdb.rw
Zimbabwe	<b>SABLE DAIRY FARMS</b>	Agriculture	A 5,000 hectare dairy farm is planned with annual production of 65m litres of milk an annum targeted by 2025.	<b>USD\$65M</b>	Large	n/a	Pre-Feasibility study available	<b>Tino M S Kambasha</b> Chief Investments & Corporate Affairs Officer, Zimbabwe Invest <b>Email:</b> tkambasha@zidainvest.com <b>Website:</b> www.zidainvest.com
Kenya	<b>DEVELOPMENT OF LAKE TURKANA FISHERIES</b>	Agriculture	The fishing industry on Lake Turkana is currently relatively small, allowing at least 48 species of fish to thrive in the lake. There is currently little infrastructure, resulting in high catch losses. Moreover, the lack of an organised and centralised marketing system, coupled with weak sector monitoring and surveillance, makes regulation difficult. Investment opportunities now exist in developing cold chain facilities, fish landing sites and market outlets.	<b>USD\$41.7M</b>	Medium	Public Private Partnership	Feasibility study available	<b>Prof Japheth Micheni Ntiba, C.B.S</b> Principal Secretary, State Department of Fisheries and Blue Economy <b>Tel:</b> +254 20 2718870 <b>Email:</b> psfisheries@kilimo.go.ke
Uganda	<b>COTTON AND TEXTILE PROCESSING</b>	Agriculture	The Ministry of Agriculture, Animal Industry and Fisheries is seeking interested parties to set up a cotton and textile processing factory. Cotton is one of Uganda's priority sectors and all seed cotton is handpicked to better preserve the intrinsic quality of the lint. Average yields of seed cotton have increased over the past three decades from an average of 625 kg/ha in 1994 to as high as 3,750 kg/ha in the rich volcanic foothills of Mount Rwenzori. There is huge potential to increase national production, as two-thirds of arable land is suitable for cotton cultivation.	<b>USD\$27M</b>	Medium	Private	Pre-Feasibility study available	<b>Rita N Mugula</b> Email: rnabateregga@ugandainvest.go.ug   info@ugandainvest.go.ug <b>Tel:</b> +256 301 01000   +256 414 301101 <b>Company:</b> Uganda Investment Authority
Kenya	<b>CROP INSURANCE</b>	Agriculture	This crop insurance project will offer risk management to small-holder farmers, enabling them to increase their productivity by improving access to credit and higher yielding technology, such as new seed strains and fertilisers. The venture will enable more small-scale farmers to move from subsistence agriculture into commercial production.	<b>USD\$25M</b>	Medium	Public Private Partnership	Feasibility study available	<b>Prof Hamadi Iddi BogaJob</b> Principal Secretary, State Department of Crop & Agricultural Research <b>Tel:</b> +254 (0) 20 3318581 <b>Email:</b> cdarprincipalsecretary@gmail.com
Kenya	<b>CASHEW VALUE CHAIN PROJECT</b>	Agriculture	This proposal seeks to revitalise the cashew nut industry by mitigating sector challenges. It could benefit over 1m people working in different parts of the industry, including in cultivation, thereby helping to reduce poverty and promote food security.	<b>USD\$20M</b>	Medium	Public Private Partnership	Feasibility study available	<b>Dr Mohamed Keinan Hassan,</b> Ph.D, OGW, Managing Director, Coast Development Authority <b>Tel:</b> +254 794 100000 <b>Email:</b> cda@cda.go.ke

Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Kenya	<b>ESTABLISHMENT OF AGRO AND FOOD PROCESSING HUBS</b>	Agriculture	Investors are sought to develop and operate six large-scale agro and food processing hubs across the country on a public private partnership basis. At present, just 16% of Kenya's agricultural produce is processed in the country, so there is huge potential to add more value to food production.	<b>USD\$13.2M</b>	Medium	Public Private Partnership	Concept stage	<b>Prof Hamadi Iddi BogaJob</b> Principal Secretary, State Department of Crop & Agricultural Research <b>Tel:</b> +254 (0) 20 3318581 <b>Email:</b> cdarprincipalsecretary@gmail.com
Kenya	<b>INTEGRATED FRUIT AND VEGETABLE PROCESSING PLANT</b>	Agriculture	This project involves the construction and operation of a main fruit and vegetable processing plant in Kisumu County and two satellite plants in Nyamira and Bungoma counties. The former will have production capacity of 10 tons a day and the latter two 3.3 tons a day each. They will process produce from farmers in Homabay, Nyamira, Kisumu, Bungoma, Migori, Kisii, Kericho and Kakamega counties, while also supporting horticultural production at Kimira Oluch Smallholder Farm Improvement Project.	<b>USD\$11.9M</b>	Medium	Public Private Partnership	Feasibility study available	<b>Dr Raymond O Omollo</b> , BSc. MSc., PhD, CEO, Lake Basin Development Authority <b>Tel:</b> +254 20 2023414 <b>Email:</b> info@lbda.go.ke
Congo	<b>EXTENSION OF THE EXISTING PALM GROVES OF THE GTC COMPANY</b>	Agriculture	General Trading Company plans to expand its existing palm groves, which are located 56km from Brazzaville, on the road to Maloukou. The project currently covers 450 hectares but the firm plans to increase that to 2,700 hectares in two phases. In conjunction with this expansion, an industrial soap factory is to be built with the capacity to process 5,000 tons of red oil a year.	<b>USD\$9.5M</b>	Medium	Debt & Equity	Business in operation	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Zambia	<b>ZAMBIA CASHEW NUT PROCESSING</b>	Agriculture	The Zambia Cashew Processing Project is seeking an investor to establish a \$5m modern plant in the Chilanga area of Lusaka to produce cashew kernels for the domestic, regional and international markets. The project will make use of plentiful domestic production; an available, affordable local workforce; and a convenient local market. The investment will finance plant construction, working capital and the acquisition of processing plant, equipment, machinery and vehicles.	<b>USD\$5M</b>	Small	Private Equity	Feasibility study available	<b>Partnership for Investment &amp; Growth in Africa (PIGA)</b> <b>Zambia Development Agency</b> <b>Tel:</b> +260 962146223
Zambia	<b>ZAMBIA TOMATO PROCESSING</b>	Agriculture	The ZTPP is soliciting private investors to set up a modern, tomato processing plant and collection depots at a total cost of \$5m. The project will take advantage of abundant supplies of fresh tomatoes in Zambia and the availability of an affordable labour force to supply tomato paste worldwide.	<b>USD\$5M</b>	Small	Private Equity	Feasibility study available	<b>Partnership for Investment &amp; Growth in Africa (PIGA)</b> <b>Zambia Development Agency</b> <b>Tel:</b> +260 962146223
Zambia	<b>ZAMBIA NATURAL HONEY PROCESSING</b>	Agriculture	Another \$5m agricultural project is offered in the form of the Zambia Natural Honey Project. It will be built at the Lusaka South Multi Facility Economic Zone to produce natural organic honey for domestic, regional and international markets. The investment will be made in the form of equity finance in a company that will manage the project and will be used to finance construction, the purchase of machinery and vehicles, and the provision of working capital..	<b>USD\$5M</b>	Small	Private Equity	Feasibility study available	<b>Partnership for Investment &amp; Growth in Africa (PIGA)</b> <b>Zambia Development Agency</b> <b>Tel:</b> +260 962146223
Zambia	<b>ZAMBIA MANGO</b>	Agriculture	Zambia Mango Processing Project is seeking a private investor to commit \$5m to developing a mango pulp and dried mango chip plant for domestic and international supply. It can take advantage of domestic mango production.	<b>USD\$5M</b>	Small	Private Equity	Feasibility study available	<b>Partnership for Investment &amp; Growth in Africa (PIGA)</b> <b>Zambia Development Agency</b> <b>Tel:</b> +260 962146223

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Uganda	<b>LUWEERO FRUIT FACTORY</b>	Agriculture	The government of Uganda's investment arm, UDC, seeks a partner to help develop a fruit processing facility. It is intended that the project will provide a readily accessible outlet for domestic produce, helping to reduce post-harvest losses.	<b>USD\$3.8M</b>	Small	Public Private Partnership	Feasibility study available	<b>Rita N Mugula</b> <b>Email:</b> rnateregga@ugandainvest.go.ug   info@ugandainvest.go.ug <b>Tel:</b> +256 301- 01000   +256 414 301101 <b>Company:</b> Uganda Investment Authority
Uganda	<b>COFFEE PACKAGING MANUFACTURING PLANT</b>	Agriculture	The Uganda Coffee Development Authority is looking for an investor to help develop the coffee sector. Irrigation systems, solar driers, drying patios, improved fertilisers, agricultural machinery and storage facilities are all required to help the country produce 20m bags of coffee a year by 2025. Uganda has vast arable land available and favourable weather to support increased production.	<b>USD\$1-2M</b>	Small	Debt & Equity	Concept stage	<b>Rita N Mugula</b> <b>Email:</b> rnateregga@ugandainvest.go.ug   info@ugandainvest.go.ug <b>Tel:</b> +256 301 301000   +256 414 301101 <b>Company:</b> Uganda Investment Authority
Congo	<b>SUSTAINABLE COCOA PRODUCTION PROJECT IN SANGHA DEPARTMENT</b>	Agriculture	An established cocoa marketing company is aiming to increase both the cocoa production and income of farmers in Sembé, Goa and Pokola in Sangha Department. Its main objective is to increase current cocoa production in the area from 740 tons to 3,700 tons by 2022. Producers will be supported in terms of training, transport, personal protective equipment and plant protection products. The project supports the government's plan to revive the cocoa industry.	<b>USD\$1.5M</b>	Small	Debt & Equity	Feasibility study available	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org

# Energy

The wide range of power generation covered in our energy section pays testimony to the variety of technologies on offer in Africa. Hydro, solar, nuclear, geothermal and thermal capacity are all covered among the 11 projects, which require total investment of \$8.354bn. Ambitious national plans for electrification will require a range of different projects being developed in order to create a balanced generation mix.

At the same time, downstream infrastructure – such as the Mozambican transmission line listed below – is badly needed to make sure that power is reliably transferred to customers.

The power supply situation is improving in most parts of Africa through a combination of grid and decentralised capacity but more rapid development is required to keep pace with demographic growth and rising demand. Finally, a contract is offered to help develop a new pipeline to transport crude oil from Uganda's emerging oil industry to the Tanzania port of Tanga for export.





Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Ghana	<b>GHANA NUCLEAR POWER PLANT</b>	Energy	The government of Ghana is seeking a developer to build a nuclear power plant with generating capacity of 2–2.4 GW spread over two reactors. The first commercial nuclear power plant in Africa outside South Africa, would inject more diversity into the country's generation mix, offering low emissions baseload power production.	<b>USD\$5.5B</b>	Large	n/a	Pre-Feasibility study available	<b>Mr Lawrence Apaalse,</b> Chief Director, Ministry of Energy Law <b>Email:</b> apaalse@energymin.gov.gh <b>Tel:</b> +233 243 446 338
Uganda	<b>EAST AFRICAN CRUDE OIL PIPELINE (EACOP) PROJECT</b>	Energy	The EACOP project involves the design, financing, construction and operation of an oil pipeline running from Hoima in Uganda to the Tanzania port of Tanga for export. The 1,443km 24-inch pipeline will be the longest heated pipeline in the world, with a design life of 25 years and design capacity of 216,000 barrels a day. The line will support the development of Uganda's first large-scale commercial oil fields.	<b>USD\$3.5B</b>	Large	Public Private Partnership	Feasibility study started	<b>Martin Muhangi</b> <b>Email:</b> mmuhangi@ugandainvest.go.ug   info@ugandainvest.go.ug <b>Tel:</b> +256 313 301000  +256 414 301154 Uganda Investment Authority
Kenya	<b>GEO THERMAL STEAM DEVELOPMENT</b>	Energy	This project aims to add 640 MW of geothermal generating capacity to the Kenyan grid, which already boasts one of the highest geothermal capacities in the world. Power will be supplied by the Olkaria VIII, Olkaria IX, Menengai Phase II, Korosi Phase I, Paka Phase I and Suswa Phase I plants.	<b>USD\$1.4B</b>	Large	Public Private Partnership	n/a	<b>Eng Jared O Othieno</b> Managing Director <b>Tel:</b> +254 719 037 000 <b>Email:</b> info@gdc.co.ke
Congo	<b>STUDY AND CONSTRUCTION OF THE KOUEMBALI HYDROELECTRIC POWER STATION IN THE PLATEAUX DEPARTMENT (150 MGW)</b>	Energy	Another hydroelectric tender has been launched by Congo-Brazzaville's Ministry of Development, Territorial Equipment and Public Works, this time relating to the 150 MW Kouembali scheme in Plateaux Department. A preliminary study into the project was carried out by a Swiss company in 1981. Once completed, the project will make a major contribution to improving the volume and reliability of power supplies in the country's grid.	<b>USD\$600M</b>	Large	Public Private Partnership	Concept stage	<b>Mrs Mongo Annick,</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Kenya	<b>LAMU- KITUI NAIROBI EAST 400KV TRANSMISSION</b>	Energy	While the Kenyan power sector is benefitting from big increases in generating capacity, the country's downstream infrastructure needs upgrading. A tender has been launched for three contracts connected to the construction of a 540km 400kV double circuit transmission line and associated substations. Lot A relates to the 400kV transmission line from the planned Nairobi East Substation to Kitui, and 20km of 220kV double circuit transmission line from the proposed Lamu coal plant to the existing 220kV Lamu (Hindi) Substation. Lot B entails the construction of a 400kV double circuit transmission line from Kitui to a substation near the Lamu coal plant. Lot C covers the construction of two 400kV/220kV substations in Nairobi East and Lamu.	<b>USD\$295M</b>	Large	Debt & Equity	Environmental and Social Impact Assessment (ESIA) available	<b>FCPA Barasa OGW</b> Managing Director & CEO, Kenya Electricity Transmission Company Ltd <b>Tel:</b> +254 719 018000 <b>Email:</b> info@ketraco.co.ke
Congo	<b>STUDY AND CONSTRUCTION OF THE MOURALA HYDROELECTRIC POWER STATION IN THE DEPARTMENT OF NIARI (30-80MGW)</b>	Energy	The Ministry of Development, Territorial Equipment and Public Works has launched a tender for the contract to build the Mourala hydro plant in Niari Department. Preliminary studies have been completed and the eventual project, which will have generating capacity of 30–80 MW, is designed to support the country's electrification programme by providing baseload power supply.	<b>USD\$250M</b>	Large	Public Private Partnership	Concept stage	<b>Mrs Mongo Annick,</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org

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Mozambique	<b>NACALA THERMAL PLANT</b>	Energy	The main constraint to unlocking all the energy power potential is the lack of power plants and adequate transmission infrastructure. The main objectives are construction of hydropower plant, increase energy availability for industrial development in the area and security of supply to the region center."	<b>USD\$230M</b>	Large	Public Private Partnership	n/a	<b>Mr Nuno Maposse</b> Coordinator of Marketing Services Investment Promotion Agency Mozambique Investment Promotion Centre (CPI) <b>Email:</b> nmaposse@gmail.com
Congo	<b>THE CONGOLESE SOLAR PANELS</b>	Energy	The Copasol solar photovoltaic factory in Edou, in Cuvette Department, will supply solar panels to support Congo-Brazzaville's electrification programme. Investment is required to restart stalled development, with the project managed by the Ministry of Economy, Industry and Public Portfolio.	<b>USD\$38M</b>	Medium	Public Private Partnership	Feasibility study available	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Congo	<b>CARBO INDUSTRY PROJECT. PRIVATE PROJECT. ACHIEVABLE IN PPP</b>	Energy	This environmentally friendly charcoal project will be supplied with waste from the timber industry, including from logging and saw-mills. Originally developed by French and Belgian partners in 2009, the revamped project will receive up to 50% of its project finance from the International Renewable Energy Agency (IRENA) and the Abu Dhabi Fund for Development. Charcoal could be produced using different technologies, depending on the product quality and pollution standards required, although all proposed approaches would comply with European standards.	<b>USD\$8M</b>	Small	Public Private Partnership	Feasibility study available	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Uganda	<b>KYENJOGYERA MINI HYDRO POWER GENERATION PROJECT</b>	Energy	Tegemea Holdings Uganda Ltd seeks a partner to develop the Kyenjogyera Mini Hydro Power Project in the village of Kakamba, in Buhweju District of western Uganda. The 190kW plant, incorporating powerhouse, headrace channel and other infrastructure, is to be built on the River Kyenjogyera to supply local business and service users, including a water plant, hospitals and agro processing enterprises. Power will be supplied via the Uganda Electricity Transmission Company Limited under a power purchase agreement.	<b>USD\$5.5M</b>	Small	Debt & Equity	Feasibility study available	<b>Yvonne Munabi</b> <b>Email:</b> ymunabi@ugandainvest.go.ug / info@ugandainvest.go.ug <b>Tel:</b> +256 313 301000   +256 414 301000 Uganda Investment Authority

# Healthcare & Pharmaceutical

Africa carries about 28% of the global disease burden but just 16% of the world's population, so it needs more healthcare capacity than anywhere else. This is partly the result of the greater disease burden, with higher prevalence of tuberculosis, HIV/Aids and malaria than elsewhere; partly the result of inadequate water, wastewater and nutrition; but also because of limited healthcare services to prevent and treat disease. Lifestyle, non-communicable diseases are also becoming more prevalent among middle class urban Africans.

Current healthcare provision is more limited than on any other continent, so new investment is badly needed. The three projects in this section, which will require investment of \$58m, cover three areas where additional capacity is most needed: a new laboratory facility, a hospital and new pharmaceutical manufacturing capacity. The Covid-19 pandemic has put even more strain on already struggling services while highlighting just how much benefit improved data collection could bring.



Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Kenya	<b>300-BED HOSPITAL</b>	Healthcare & Pharmaceutical	This is a build operate transfer (BOT) public private partnership project, where the successful private partner will finance and construct a 300 bed, seven storey hospital building, as well as provide operations and maintenance (O&M) services. It is designed to provide local access to state-of-the-art specialty care, thereby reducing foreign travel in search of medical services.	<b>USD\$36M</b>	Medium	Public Private Partnership	Feasibility Study available	<b>Dr Evanson Kamuri</b> EBS <b>Title:</b> CEO, Kenyatta National Hospital <b>Tel:</b> +254 7098 54000 <b>Email:</b> knhadmin@knh.or.ke
Uganda	<b>QUALITY CONTROL LABORATORY AND ADMINISTRATIVE BLOCK</b>	Healthcare & Pharmaceutical	The Ministry of Health and the National Drug Authority seek a partner to expand the National Quality Control Laboratory. The 12 storey laboratory project is currently being built with \$10m of funding from the Ugandan government. The chosen partner will be required to provide financing for \$20.2m of equipment to make the centre fully functional.	<b>USD\$20.3M</b>	Medium	Public Private Partnership	Feasibility Study available	<b>Martin Muhangi</b> <b>Email:</b> mmuhangi@ugandainvest.go.ug   info@ugandainvest.go.ug <b>Tel:</b> +256 313 301000   +256 414 301154 <b>Company:</b> Uganda Investment Authority
Congo	<b>CONSTRUCTION OF A LABORATORY FOR THE ANALYSIS OF THE QUALITY OF PRODUCTS RELEASED FOR CONSUMPTION IN POINTE-NOIRE</b>	Healthcare & Pharmaceutical	As part of government plans to improve food and beverage safety under the 2018-2022 National Development Plan, developers are sought to build a laboratory in the commercial capital of Congo-Brazzaville, Point-Noire. The project is backed by the Ministry of Trade, Supply and Consumption.	<b>USD\$6M</b>	Small	Public Private Partnership	Concept stage	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Congo	<b>ESTABLISHMENT OF A LABORATORY FOR THE PRODUCTION OF ANTI-MALARIAL MEDICINES</b>	Healthcare & Pharmaceutical	The Ministry of Scientific Research and Technological Innovation wants to oversee the development of a pharmaceutical factory to give Congo-Brazzaville its own anti-malarial drug manufacturing capacity. This will reduce the cost of drugs, which could also be marketed to other countries in the region.	<b>USD\$1.7M</b>	Small	Public Private Partnership	Concept stage	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org

# Infrastructure

An aerial photograph of a large-scale construction project. In the center, a massive circular concrete structure is under construction, with several large concrete pillars supporting its top. The ground around the structure is uneven and shows signs of excavation and earthmoving. In the foreground, there are various pieces of heavy machinery, including what appears to be a large crane or drilling rig. The overall scene is one of intense industrial activity and infrastructure development.

A lack of infrastructure is often cited as one of the biggest obstacles to more rapid economic growth and intra-African trade. Limited transport, power and water infrastructure makes it difficult for businesses in a wide range of sectors to prosper, while also depressing living standards. Chinese funding had triggered something of a development boom over the past 15 years but that appears to be reducing.

As a result, investment from a wider range of sources is sought in order to ensure that recent successes are built upon. Some countries have upgraded their power and rail networks but it is in the port sector where the most sustained improvements have been made. A succession of deepwater container terminals have been built and are being managed by the world's biggest port operators.

The 19 projects featured here require total investment of \$14.1bn and cover irrigation and food security projects as well as the ambitious Kigali Innovation City. Such centres of innovation are particularly interesting as they require all forms of modern infrastructure to be developed in a single area and can set an example for wider economic development.

Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Kenya	<b>HIGH GRAND FALLS MULTIPURPOSE RESERVOIR</b>	Infrastructure	The High Grand Falls Dam is one of the flagship projects in Kenya Vision 2030, the government's plan for rapid economic development. The proposed dam site lies on the River Tana and has the potential to store 5bn cubic metres of runoff during the rainy season. As well as regulating river flow for flood control, the reservoir will supply water for irrigation and domestic and industrial purposes. A hydroelectric scheme is also planned at the dam.	<b>USD\$1.6B</b>	Large	Public Private Partnership	Feasibility study available	<b>Mr Steven Githaiga Ruimuku</b> Managing Director, TARDA <b>Tel:</b> +254 0729385110 <b>Email:</b> info@tarda.co.ke
Kenya	<b>NANDI MULTI-PURPOSE DAM PROJECT</b>	Infrastructure	The Nandi Multipurpose Dam Project comprises the construction of a 67m high and 1,558 m long roller-compacted concrete faced rock filled dam with a 50 MW hydroelectric scheme. The reservoir is expected to supply water to Kaimosi in Vihiga County, plus irrigation water to more than 4,000 hectares of farmland in Chemase, Kibigori and Miwani. The developer will also be expected to promote environmental conservation.	<b>USD\$597M</b>	Large	BT under EPC contract	Feasibility study available	<b>Dr Raymond O Omollo</b> , BSc. MSc., PhD, CEO, Lake Basin Development Authority <b>Tel:</b> (+254) 20 2023414 <b>Email:</b> info@lbda.go.ke
Congo	<b>THE COMMERCIAL AND INDUSTRIAL ZONE OF MALOUKOU ABOUT 75 KM FROM BRAZZAVILLE</b>	Infrastructure	An operator is sought for a new commercial and industrial zone in Maloukou, close to Brazzaville, on behalf of the Ministry of Economy, Industry and Public Portfolio. The zone, which has already been developed, hosts 15 industrial units, four storage units and one refrigeration plant.	<b>USD\$400M</b>	Large	Public Private Partnership	n/a	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Congo	<b>PROJECT FOR THE REHABILITATION OF INLAND WATERWAYS</b>	Infrastructure	The Ministry of Economy, Industry and Public Portfolio is offering a contract to rehabilitate the Congo-Brazzaville's inland waterway network to make it navigable in all seasons. The project will focus on dredging work and providing transport signposts for water traffic. A maintenance company will then be set up to undertake environmental protection and preventative dredging of the nation's waterways.	<b>USD\$256M</b>	Large	Public Private Partnership	Concept stage	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Congo	<b>INDUSTRIAL COMPLEX AND CERAMICS OF MAKOUA</b>	Infrastructure	Investment is sought to complete the construction of a tile factory in Makoua. Overseen by the Ministry of Economy, Industry and Public Portfolio and the Institute of Building Materials, Design and Research in Xi'an, China, it aims to supply clay tiles to the local building industry. The project is already 75% complete.	<b>USD\$48M</b>	Medium	Public Private Partnership	Feasibility study available	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Zimbabwe	<b>EASTBOURNE DAM</b>	Infrastructure	This project entails the construction of a conventional zoned earth filled embankment with a downstream rock filled dam on the Nyambwa River near Mutare. The project is designed to supply water to the city of Mutare and surrounding areas. The dam will have a maximum height of 36.5m.	<b>USD\$39M</b>	Medium	Public Private Partnership	n/a	<b>Tino M S Kambasha</b> Chief Investments & Corporate Affairs Officer Zimbabwe Invest <b>Email:</b> tkambasha@zidainvest.com <b>Website:</b> www.zidainvest.com"

Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Kenya	<b>NANYUKI DAM (KAHURURA)</b>	Infrastructure	The proposed Nanyuki reservoir in Laikipia County will supply water for domestic, industrial and agricultural use in and around the town of Nanyuki, serving about 100,000 people. Investment opportunities include the construction of a 3.5m cubic metre dam and associated infrastructure, a hydroelectric plant, new power transmission and distribution lines, and water supply infrastructure.	<b>USD\$18M</b>	Small	Public Private Partnership	Pre-feasibility studies available	<b>Mr Joseph Wairagu Irungu</b> , C.B.S. Principal Secretary, State Department of Water & Sanitation <b>Tel:</b> +254 20 2716103 <b>Email:</b> pswater63@gmail.com
Kenya	<b>ISIOLO DAM</b>	Infrastructure	The proposed Isiolo dam is to be located at Crocodile Jaws, on the border of Isiolo and Laikipia counties. It will supply water to the town of Isiolo, including to a proposed new resort city, as well as to the rural areas of Isiolo, Laikipia and Samburu counties, benefitting 1,340,000 people in total. The 83m high dam will create a reservoir with capacity of 215 million cubic metres, while a water treatment plant with capacity of 53,703 m3 per day is also to be developed.	<b>USD\$15M</b>	Small	Public Private Partnership	Pre-feasibility studies available	<b>Mr Joseph Wairagu Irungu</b> , C.B.S. Job Principal Secretary, State Department of Water & Sanitation <b>Tel:</b> +254 20 2716103 <b>Email:</b> pswater63@gmail.com
Congo	<b>COMMERCIAL STORAGE FACILITIES FOR WHOLESALE AND STORAGE OF SECURITY STOCKS OF BASIC NECESSITIES IN BRAZZAVILLE</b>	Infrastructure	The Ministry of Trade, Supply and Consumption is seeking investors to develop wholesale food storage capacity in Brazzaville. The facilities, which are to be developed on a commercial basis, will house a variety of basic commodities to increase food security, as part of the government's 2018-2022 National Development Plan.	<b>USD\$10M</b>	Small	Public Private Partnership	Concept stage	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Congo	<b>COMMERCIAL STORAGE INFRASTRUCTURE FOR WHOLESALE AND STORAGE OF SECURITY STOCKS OF BASIC NECESSITIES IN POINTE-NOIRE</b>	Infrastructure	As with a similar project in Brazzaville, the Ministry of Trade, Supply and Consumption is seeking investors to develop wholesale food storage capacity in the port city of Pointe-Noire. The facilities, which are to be developed on a commercial basis, will house a variety of basic commodities to increase food security, as part of the government's 2018-2022 National Development Plan.	<b>USD\$10M</b>	Small	Public Private Partnership	Concept stage	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Kenya	<b>MARALAL SEWERAGE PROJECT</b>	Infrastructure	This project involves the construction of a sewerage system for the town of Maralal in Samburu County, which is not currently served by a wastewater system, creating obvious health risks. A wastewater treatment plant will also be required.	<b>USD\$9.2M</b>	Small	Public Private Partnership	Pre-feasibility studies available	<b>Mr Joseph Wairagu Irungu</b> , C.B.S. Job <b>Title:</b> Principal Secretary, State Department of Water & Sanitation <b>Tel:</b> +254 20 2716103 <b>Email:</b> pswater63@gmail.com
Congo	<b>COMMERCIAL STORAGE INFRASTRUCTURE FOR THE WHOLESALE AND STORAGE OF SECURITY STOCKS OF BASIC NECESSITIES IN OLLOMBO (CENTRAL BASIN)</b>	Infrastructure	In the third project designed to promote food security in Congo-Brazzaville, the Ministry of Trade, Supply and Consumption is seeking investors to develop wholesale food storage capacity in the city of Ollombo in Plateaux Department. The facilities, which are to be developed on a commercial basis, will house a variety of basic commodities under the government's 2018-2022 National Development Plan.	<b>USD\$6M</b>	Small	Public Private Partnership	Concept stage	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Ghana	<b>ABURI BOTANICAL GARDENS UPGRADE</b>	Infrastructure	This project aims to complete the development of Aburi Botanical Gardens, of which 20% has already been fully developed. New facilities include an education facility, visitor centre, retreat centre, research laboratory, herbarium and seed bank.	<b>USD\$5.2M</b>	Small	n/a	Concept stage	<b>Mr Charles K Dondieu</b> , Chief Director, Ministry of Local Government and Rural Development <b>Tel:</b> +233 244 841634 <b>Email:</b> charles.dondieu@mlgrd.gov.gh

# Telecommunications and Digital Economy

The seven projects listed in this section pay tribute to Africa's growing ICT industries and jointly require investment of \$623m. The telecoms sector has proved to be a highpoint of private sector development on the continent over many years, with private operators driving mobile phone uptake, service provision and infrastructural development. Much has been made of Africa's success in leapfrogging technologies in the field, as well as achieving rapid growth in penetration rates. Falling smartphone costs should ensure that more services are offered to existing customers.

Fibre broadband is being rolled out in some African cities, offering some of the world's fastest download speeds but overall less progress has been made in spreading networks over wide geographical areas. Two new broadband and cloud infrastructural projects in Zimbabwe are offered here, suggesting that it is possible to unlock private sector investment in the field.





Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Congo	<b>CONSTRUCTION OF THE GOVERNMENT'S DIGITAL NETWORK</b>	ICT and Digital Economy	The government of Congo-Brazzaville wants a digital network to be developed, so that administrative procedures can become more efficient by replacing hard copies of documents with digital versions.	<b>USD\$115M</b>	Large	n/a	Feasibility study available	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org
Rwanda	<b>KIGALI INNOVATION CITY</b>	ICT and Digital Economy	Kigali Innovation City (KIC) is being developed on 60 hectares of land in Kigali. It will be a mixed-use, planned innovation centre designed to facilitate the development of pan-African talent. The plan includes scope for four universities, office spaces and start-up business incubators. There will also be ancillary services, such as retail units, hospitality and accommodation.	<b>USD\$100M</b>	Large	n/a	Feasibility study available	<b>Chantal Atukunda Chantal</b> , Rwanda Development Board <b>Email:</b> atukunda@rdb.rw <b>Jean Aime SIBOMANA</b> <b>Email:</b> jeanaime.sibomana@rdb.rw <b>Frank Namara</b> <b>Email:</b> frank.namara@rdb.rw
Zimbabwe	<b>DEPLOYMENT OF DATA CENTRE CLOUD INFRASTRUCTURE</b>	ICT and Digital Economy	This project involves expanding data centre facilities, including power supply, air cooling, racks, DC modules, cloud infrastructure and a disaster recovery system. Colocation rooms are also to be expanded across the country.	<b>USD\$22M</b>	Medium	Public Private Partnership	n/a	<b>Tino M S Kambasha</b> Chief Investments & Corporate Affairs Officer, Zimbabwe Invest <b>Email:</b> tkambasha@zidainvest.com <b>Website:</b> www.zidainvest.com
Zimbabwe	<b>BROADBAND CORE NETWORK EXPANSION</b>	ICT and Digital Economy	An Internet Core Network is to be upgraded, including IP/MPLS and access systems such as VSAT and wifi.	<b>USD\$20M</b>	Medium	Public Private Partnership/Debt Funding	n/a	<b>Tino M S Kambasha</b> Chief Investments & Corporate Affairs Officer, Zimbabwe Invest <b>Email:</b> tkambasha@zidainvest.com <b>Website:</b> www.zidainvest.com
Congo	<b>IMPLEMENTATION OF AN INTEGRATED POSTAL MANAGEMENT INFORMATION SYSTEM (SIMPOST) IN BRAZZAVILLE AND POINTE-NOIRE</b>	ICT and Digital Economy	A project to develop a digital platform for managing post is offered by the Ministry of Post and Telecommunications as part of the government's 2018-2022 National Development Plan. The system, which will be rolled out in the country's two biggest cities, Brazzaville and Pointe-Noire, will enable the digital identification of letters, parcels and postal services in order to pinpoint the identification of senders and recipients, as well as providing correct residential and business addresses.	<b>USD\$5M</b>	Small	Public Private Partnership	Feasibility study available	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org

# Housing & Real Estate

The two projects described here showcase the two ends of the African real estate market, one focusing on the mass development of modern homes, the other on smaller, high cost developments. There are opportunities here for developers across the entire market. A combination of rapid population growth and the replacement of older housing stock with more modern properties that offer new bathrooms and kitchens means that huge numbers of new homes will be required. In addition, urbanisation means that innovative housing solutions are required to provide decent homes in increasingly crowded cities.

The provision of sufficient power, water and transport infrastructure is needed to make developments of all size work as intended but there is no doubting the scale of the opportunities on offer. Some massive real estate schemes are planned, so it will be interesting to see the approaches that different developers choose to create the homes of the future.



Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Ghana	<b>AFFORDABLE HOUSING PROJECT</b>	Housing & Real Estate	This huge house building programme involves the construction of 130,000 affordable homes, comprising 78,000 2-bedroom and 52,000 3-bedroom units. They will be built in Western (50,000), Eastern (50,000) and Savannah (30,000) regions.	<b>USD\$4.6B</b>	Large	n/a	Concept stage	<b>Solomon Asoalla</b> , Chief Director, Ministry of Works and Housing <b>Website:</b> asoalla@mwh.gov.gh
Kenya	<b>DEVELOPMENT OF AFFORDABLE HOUSING IN SHAURI MOYO AND STAREHE, NAIROBI</b>	Housing & Real Estate	Roughly 50,000 units are currently added to Kenya's housing stock every year, in comparison with annual demand of about 250,000 units. There is now a deficit of approximately 2,000,000 units, so the government has prioritised the provision of at least 500,000 affordable houses by 2022. Projects include the construction of 1,370 housing units in Park Road, Nairobi; 4,785 units and associated infrastructure in Shauri Moyo, Nairobi; 3,366 housing units and related infrastructure in Starehe, Nairobi; and 8,000 units and associated infrastructure in Mavoko, Machakos. The government will pay developers and then sell the new houses itself to the general public.	<b>USD\$196M</b>	Large	Public Private Partnership	Feasibility studies available	<b>Mr Charles Hinga Principal</b> Secretary, State Department of Housing <b>Website:</b> housingandurban.go.ke

# Tourism

Some parts of Africa are already among the most high profile tourist destinations in the world; just think of the Egyptian pyramids, the wildlife of the Serengeti or Table Mountain in Cape Town. Yet the continent's potential has barely been tapped in terms of attracting visitors to sample stunning scenery, experience diverse cultures and see iconic wildlife. Generally year-round warm air and sea temperatures also create the perfect environment for tourist development. It would be no surprise to see a rapid increase in the number of visitors to all parts of the continent over the coming decade.

The six projects listed below, which require investment of up to \$105m, generally focus on the development of tourist accommodation and associated infrastructure. It is particularly interesting to see projects offered in countries outside the main tourist circuits but which are able to offer alternative attractions to both international and local visitors.



Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Zimbabwe	<b>ZIMBABWE CONVENTION CENTRE AND HOTEL</b>	Tourism	A state-of-the-art 15,000 seater convention centre, with 200 hotel rooms is to be developed. It will be linked to the Harare Agricultural Show, the biggest agricultural show in Africa.	<b>USD\$150M</b>	Large	Joint Venture / Build Own Transfer (BOT)	n/a	<b>Tino M S Kambasha</b> Chief Investments & Corporate Affairs Officer, Zimbabwe Invest <b>Email:</b> tkambasha@zidainvest.com <b>Website</b> www.zidainvest.com
Rwanda	<b>KARONGI LAKESIDE RESORT</b>	Tourism	A prime 37,000m <sup>2</sup> site is available for the development of a hotel, lakeside lodge or resort near Karongi, opposite the Museum of the Environment. The plot offers direct lake access on to Lake Kivu, which has been demarcated as a priority area for tourism development. Local attractions include the 227km Congo Nile Trail and other hiking and biking trails; water sports; and community based tourism, including visits to coffee and tea plantations. The development will target international tourists as well as Kigali residents. The current project plan includes a 4-5-star resort with about 60-100 rooms, spa, wellness suite and gym; while outdoor activities will be organised by the hotel. The resort will also offer spacious facilities for conferences and events, weddings and private parties.	<b>USD\$10-100M</b>	Large	n/a	Feasibility study available	<b>Chantal Atukunda Chantal</b> Rwanda Development Board <b>Email:</b> atukunda@rdb.rw <b>Jean Aime SIBOMANA</b> <b>Email:</b> Jeanaime.sibomana@rdb.rw
Rwanda	<b>5-STAR GOLF RESORT &amp; RESIDENTIAL VILLAS</b>	Tourism	A new 5-star golf resort with residential villas is to be developed close to the city of Karongi. The 18-hole championship golf course will attract tourists to the region and encourage those already planning a visit to extend their stay. A hotel resort will offer 60-100 luxury rooms, with 30-40 residential villas located nearby. Visitors will be able to take advantage of a spa, wellness centre, gym, conference facilities and high-end cuisine.	<b>USD\$50-80M</b>	Large	n/a	Feasibility study available	<b>Chantal Atukunda Chantal</b> Rwanda Development Board <b>Email:</b> atukunda@rdb.rw <b>Jean Aime SIBOMANA</b> <b>Email:</b> Jeanaime.sibomana@rdb.rw
Rwanda	<b>HOTEL STRIP</b>	Tourism	This hotel strip development will be situated along the beachfront of Rubavu tourist zone. It will offer mixed-use entertainment and leisure facilities, including accommodation, public areas, retail units, a spa and event facilities for banqueting, events and conferences. The area is located less than 100m from the existing 4-star Serena Hotel and is easily accessible from the newly developed beachfront road.	<b>USD\$10-20M</b>	Small	n/a	Feasibility study available	<b>Chantal Atukunda Chantal</b> Rwanda Development Board <b>Email:</b> atukunda@rdb.rw <b>Jean Aime SIBOMANA</b> <b>Email:</b> Jeanaime.sibomana@rdb.rw
Congo	<b>DEVELOPMENT AND TOURIST EQUIPMENT IN THE CONKOUATI-DOULI NATIONAL PARK (PNCD)</b>	Tourism	As the main port in Congo-Brazzaville, Pointe-Noire handles cargo for a wide swath of Central Africa, including Central African Republic and parts of Democratic Republic of Congo. It also acts as a transshipment port, with feeder services to other ports along the Central African coast. Rising demand has resulted in congestion, so the Ministry of Planning, Statistics and Regional Integration requires a company with experience in operating container ports to lead a major decongestion project. A preliminary study into the scheme has already been completed by consultants.	<b>USD\$2M</b>	Small	Public Private Partnership	Concept stage	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org

# Transport and Logistics

The African logistics sector has been one of the continent's biggest success stories over the past few years. International investment has poured into new port projects, as operators seek to make sure that African ports can handle the increasingly huge vessels that underpin international trade. After decades of decay, some effort is also being put into upgrading the continent's railways, including in building the badly needed cross-border lines that were not developed during the colonial era.

Urbanisation and population growth is forcing many huge cities to confront congestion problems, so both bus and train rapid transport systems are among the five projects listed here with a combined price tag of \$6.4bn. It is difficult to increase urban road capacity once new buildings have actually been built, so promoting public transport seems the best option from both an environmental as well as economic point of view. A string of new airports support the growing popularity of air travel but more effort is needed to create stronger African airlines to take advantage of the physical infrastructure.



Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Uganda	<b>GREATER KAMPALA LIGHT RAIL MASS TRANSIT (GK LRT) SYSTEM</b>	Transport and Logistics	A partner is sought by Uganda's Ministry of Works develop a light rail mass transport system for Greater Kampala Metropolitan Area (GKMA) under a public private partnership structure. The operation is designed to provide affordable, reliable, convenient and environmentally friendly transport covering the districts of Kampala, Wakiso, Mpigi and Mukono. It is envisaged that the project will relieve congestion, improve safety, reduce greenhouse gas emissions and improve air quality. Pre-feasibility studies have been completed. Phase 1 will cover 45km, with an entire system length of 240km. Kampala Railway Station will be developed as a multimodal transport hub to become the centre of the network.	<b>USD\$1B</b>	Large	Public Private Partnership	Pre-feasibility studies available	<b>Martin Muhangi</b> <b>Email:</b> mmuhangi@ugandainvest.go.ug   info@ugandainvest.go.ug <b>Tel:</b> +256 313 301000   +256 414 301154 Uganda Investment Authority
Ghana	<b>CENTRAL SPINE RAIL LINE (AT 8% INTEREST)</b>	Transport and Logistics	The Central Spine Rail Line will run from the central-southern city of Kumasi through the towns of Mankranso, Bechem, Sunyani, Techiman, Kintampo, Buipe, Tamale, Walewale, Bolgatanga and Navrongo, as far north as Paga, near the border with Burkina Faso. The 672km railway will connect the whole of Ghana and the landlocked states to the north with the southern ports of Tema and Takoradi.	<b>USD\$945M</b>	Large	Public Private Partnership/BOT	Feasibility study available	<b>Mr Desmond Boateng,</b> Ag. Chief Director, MoRD <b>Email:</b> desmond.boateng@mrd.gov.gh <b>Tel:</b> +233 547 888 085
Uganda	<b>BUS RAPID TRANSIT PROJECT</b>	Transport and Logistics	The Ministry of Works is seeking a partner to develop a pilot Bus Rapid Transit project for Kampala. It will comprise three routes totalling 25km in length and will benefit from new dedicated bus lanes and 26 bus stops, with all roundabouts replaced by traffic signalling. The pilot project will eventually become part of an integrated transport network covering Greater Kampala Metropolitan Area.	<b>USD\$424.4M</b>	Large	Public Private Partnership	Feasibility study available	<b>Martin Muhangi</b> <b>Email:</b> mmuhangi@ugandainvest.go.ug   info@ugandainvest.go.ug <b>Tel:</b> +256 313 301000   +256 414 301154 Uganda Investment Authority
Mozambique	<b>CONSTRUCTION OF A DOCK 11 AND FERTILISER PLANT SOFALA</b>	Transport and Logistics	A contract to build new infrastructure at the port of Beira is offered. Work includes constructing Piers 11a and 11b and a fertiliser terminal, and paving 20 hectares for the development of supporting infrastructure.	<b>USD\$312.2M</b>	Large	Debt & Equity	n/a	<b>Mr Nuno Maposse</b> Coordinator of Marketing Services Mozambique Investment Promotion Centre (CPI) <b>Website:</b> nmaposse@gmail.com
Congo	<b>CONSTRUCTION AND EQUIPMENT OF THE DRY PORT OF DOLISIE (FIRST MODULE OF ABOUT 50 HA)</b>	Transport and Logistics	The government of Congo-Brazzaville is keen to build on the country's established position as a trade entrepôt for the wider Central African region. As part of this strategy, it is seeking a developer to construct a new dry port in Congo-Brazzaville's third biggest city, Dolisie, in the western province of Niari. The first phase of the project will cover 50 hectares and will require the supply of cargo handling equipment. Niari is located at the intersection of major highways and the east-west railway, and so is ideally positioned to handle cargo bound for the biggest port in the country, Pointe-Noire.	<b>USD\$206M</b>	Large	Public Private Partnership	Existence of a first phase of the study: Preliminary Draft Summary (APS) carried out by STUDI International	<b>Mrs Mongo Annick</b> GM IPA Congo Brazzaville Agence pour la Promotion des Investissements <b>Tel:</b> +242 04 475 08 73 <b>Email:</b> apicongo.bzv@gmail.com <b>Website:</b> www.apicongo.org

Country	Title and type of project	Industry	Summary description of the project	Investment sought	Investment size	Partnership sought	Feasibility study	Contact
Ghana	<b>ESTABLISHMENT OF HOME-BASED CARRIER</b>	Transport and Logistics	A domestic Ghanaian carrier is required to help position Kotoka International Airport as a major aviation hub within West Africa. It is hoped that a new carrier will promote tourism, create jobs and boost trade and investment in the region.	<b>USD\$61M</b>	Large	n/a	Concept stage	<b>Mrs Mabel Sagoe</b> Ag. Chief Director, MoT <b>Email:</b> mabel.sagoe@mot.gov.gh <b>Tel:</b> +233 577 736 863
Ghana	<b>METRO / LIGHT RAIL TRANSIT SYSTEM</b>	Transport and Logistics	A light rail transit network comprising seven lines is to be developed in Ghana's second largest city, Kumasi. Rapid urbanisation and industrialisation have created a great deal of congestion in the city, stymieing further socio-economic development.	<b>USD\$5.8B</b>	Large	Public Private Partnership	Feasibility study available	<b>Mr Desmond Boateng,</b> Ag. Chief Director, MoRD desmond.boateng@mrd.gov.gh <b>Tel:</b> +233 547 888 085
Kenya	<b>IMPLEMENTATION OF THE ROADS ANNUITY PROGRAMME</b>	Transport and Logistics	Just 11.6% of the 161,000km Kenyan road network is currently paved but the government hopes to ensure that an additional 10,000km is paved over the next five years. Investors are sought to develop them on a Design-Build-Finance-Operate-Maintain-Transfer basis with revenue raised from the government on a fixed and performance-related annuity basis. It is hoped that upgrading the road network will encourage economic development over more of the country.	<b>USD\$1.8B</b>	Large	Design-Build-Finance-Operate-Maintain-Transfer (DBFOMT)	Road designs for various roads are available	<b>Mr Solomon KitunguJob</b> Principal Secretary, State Department of Transport <b>Tel:</b> +254 20 2729200
Uganda	<b>REHABILITATION OF GULU - PACKWACH RAILWAY LINE</b>	Transport and Logistics	Uganda Railways Corporation is seeking a partner to rehabilitate the Northern Uganda Railway, which runs from Tororo near Uganda's southeast border, through Gulu, to Pakwach in the north of the country. The 312 mile (500 km) metre gauge line is offered under a 20 year build, operate and transfer (BOT) contract starting in 2023.	<b>USD\$29.8M</b>	Medium	Public Private Partnership	Concept stage	<b>Stanley Sendegeya</b> Managing Director, Uganda Railways Corporation <b>Email:</b> s.sendegeya@urc.go.ug
Uganda	<b>PORT AND SHIPPING NETWORK AT LAKE VICTORIA</b>	Transport and Logistics	A partner is required to develop a port and shipping network on Lake Victoria to strengthen regional trade between Tanzania, Kenya and Uganda. Links between the two main transport corridors in East Africa: the Northern Corridor connecting Kigali, Kampala and Mombasa, and the Central Corridor linking Dar es Salaam to Tabora and Mwanza remain weak and represent a considerable opportunity for regional integration. It is hoped that the new network will help fill the gap and boost bulk cargo transport on the lake.	<b>USD\$18M</b>	Medium	Joint Venture	Feasibility study available	<b>Martin Muhangi</b> <b>Email:</b> mmuhangi@ugandainvest.go.ug   info@ugandainvest.go.ug <b>Tel:</b> +256 313 301000   +256 414 301154 Uganda Investment Authority